



# COMPANY PROFILE

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**BEE Exsellance (Pty) Ltd**

**YOUR B-BBEE ADVISOR**

## ABOUT US

### Who We Are

BEE Exsellance (Pty) Ltd is a Broad-Based Black Economic Empowerment (B-BBEE) consulting and advisory firm that assists the corporate sector with every aspect of B-BBEE legislation, and supports the implementation of strategic plans that are efficient, practical and cost-effective.

Built on more than a decade of experience across external auditing, credit analysis and B-BBEE, the firm brings a rare commercial rigour to transformation — turning compliance from a box-ticking exercise into a genuine driver of growth. We partner closely with each client to design scorecards and strategies that are accurate, defensible and aligned to their commercial goals.

## OUR PURPOSE

### Vision, Mission & Values

**Vision.** To take the lead, motivate and empower aspiring entrepreneurs in the ongoing effort against poverty, in line with the country's inclusive growth agenda.

**Mission.** To fulfil the individual needs and desires of our clients by providing tailored B-BBEE solutions that align with their requirements, recognising the significant impact of entrepreneurship on economic growth.

**Core Values.** Quality · Impact · Innovation · Integrity

## WHAT WE DO

### Our Services

#### B-BBEE Training

One-on-one or group sessions on the B-BBEE Codes and all aligned sectors, empowering your team to drive compliance from within.

#### B-BBEE Consulting

Review and advice on your policies and strategies before implementation, including a full gap analysis and practical implementation guide.

#### Verification Preparation

We help collate the correct information and compile your rating ahead of verification — removing surprises on the day.

#### Employment Equity Consulting

EE plans, committee set-up, meeting support and adherence to procedures flowing into your annual EEA2 submission.

#### Gap Analysis

A deep review of your current processes and systems to identify exactly where the gaps and quick-win opportunities lie.

#### Transaction Management

Clearly defined scope, responsibilities and deliverables so B-BBEE transactions are structured correctly from the start.

## INDUSTRIES

### Sectors We Serve

- Manufacturing & Industrial
- Financial Services
- Construction & Engineering
- Healthcare & Pharmaceuticals
- Transport & Logistics
- Property & Real Estate
- Professional Services
- Media, Advertising & Communication
- Mining & Resources
- ICT & Technology
- Retail, Wholesale & FMCG
- Agriculture & Agri-processing
- Tourism & Hospitality
- Energy & Utilities
- Education & Training
- Public Sector & SOEs

## WHY CHOOSE US

### A Trusted B-BBEE Partner

- Extensive industry knowledge and hands-on experience
- A proven track record of success with our clients
- Plans tailored specifically to your business
- A focus on growing your profits and business value
- Methods that deliver tangible, measurable ROI

## LEADERSHIP

### Experience Behind You

BEE Exsellance was founded on more than 10 years of experience spanning external auditing, credit analysis and Broad-Based Black Economic Empowerment. This expertise is anchored by an MBA from the Johannesburg Business School, a B-BBEE Management Development Programme from Wits Business School, and a BSc (Hons) in Banking & Finance — a foundation that lets the firm view your business through both a compliance and a commercial lens.

## GET IN TOUCH

### Contact Us

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